

Luther Hospital
1221 Whipple Street
Eau Claire, WI 54703
(715) 839-3311

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Eau Claire
Analysis Area: West Central (5A)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	65.3%	57.4%	1.14	40.7%	1.60	58.9%	1.11	67.9%	0.96
Obstetrics	27.8%	39.6%	0.70	25.7%	1.08	37.0%	0.75	28.7%	0.97
Pediatrics	. %	48.0%	.	19.5%	.	71.9%	.	. %	.
Total hospital	53.5%	55.9%	0.96	40.7%	1.31	54.5%	0.98	54.0%	0.99
Average Census (Patients)									
Adult medical-surgical	66.6	30.4	2.19	14.0	4.78	46.2	1.44	69.3	0.96
Obstetrics	5.6	3.9	1.44	1.5	3.61	7.1	0.78	5.7	0.97
Pediatrics	0.0	1.8	0.00	0.1	0.00	7.0	0.00	0.0	.
Total hospital	95.1	55.4	1.72	21.3	4.47	95.6	1.00	96.1	0.99
Average Length of Stay (Days)									
Adult medical-surgical	3.0	3.9	0.76	3.2	0.93	3.9	0.76	3.1	0.96
Obstetrics	2.2	2.4	0.93	2.3	0.99	2.5	0.91	2.2	1.00
Pediatrics	.	2.4	.	2.1	.	2.4	.	.	.
Total hospital	3.9	4.3	0.89	3.3	1.16	4.2	0.92	3.9	0.99
Surgical Operations									
Inpatient	3,406	1,424	2.39	546	6.24	2,628	1.30	3,374	1.01
Outpatient	4,461	3,187	1.40	1,316	3.39	6,440	0.69	4,487	0.99
Inpatient as % of all surgeries	43.3%	30.9%	1.40	29.3%	1.48	29.0%	1.49	42.9%	1.01
Outpatient Visits									
Non-emergency visits	118,707	75,046	1.58	34,358	3.46	146,359	0.81	121,481	0.98
Emergency visits	20,617	14,086	1.46	6,829	3.02	23,160	0.89	19,449	1.06
Full-time Equivalents (FTEs)									
Administrators	42.0	14.8	2.83	9.4	4.45	27.8	1.51	44.0	0.95
Nurses, licensed	331.9	160.1	2.07	68.9	4.82	263.7	1.26	295.1	1.12
Ancillary nursing personnel	206.6	54.3	3.80	29.3	7.06	97.2	2.13	185.5	1.11
All other personnel	739.8	384.2	1.93	155.7	4.75	661.5	1.12	698.8	1.06
Total FTEs	1320.3	613.5	2.15	263.3	5.01	1050.2	1.26	1223.3	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	25.0	14.6	1.71	20.7	1.21	15.4	1.63	26.3	0.95
Nurses, licensed	197.9	157.9	1.25	151.1	1.31	146.0	1.36	176.3	1.12
Ancillary nursing personnel	123.2	53.6	2.30	64.1	1.92	53.8	2.29	110.8	1.11
All other personnel	441.2	378.9	1.16	341.3	1.29	366.2	1.20	417.5	1.06
Total FTEs	787.3	605.0	1.30	577.2	1.36	581.4	1.35	730.9	1.08

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	178	Health maintenance		Beds set up and staffed	0	Bassinets	20
Discharges	8,990	organization (HMO)	Yes	Discharges	0	Total births	703
Inpatient days	34,728	Preferred Provider		Inpatient days	0	Newborn days	1,808
		organization (PPO)	Yes				

Luther Hospital
Eau Claire

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	102	8,144	24,326	65.3%	66.6	3.0
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	4	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	20	908	2,030	27.8%	5.6	2.2
Psychiatric	1	30	1,019	3,073	28.1%	8.4	3.0
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	1	6	667	1,403	64.1%	3.8	2.1
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	4	0	0	0	. %	0.0	.
Burn care	4	0	0	0	. %	0.0	.
Mixed intensive care	1	14	1,585	3,315	64.9%	9.1	2.1
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	1	6	45	581	26.5%	1.6	12.9
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	42	0	42.0	Radiological services personnel	64	27	78.1
Physicians and dentists	0	0	0.0	Occupational therapists	6	1	6.6
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	269	112	331.9	Physical therapists	13	1	13.5
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	7	0	7.0
Licensed practical nurses	0	0	0.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	174	71	206.6	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	8	4	9.7
Nurse Practitioners	0	0	0.0	All other health professionals	85	11	90.6
Medical records personnel	56	18	65.2	All other personnel	356	69	389.3
Pharmacy personnel	21	4	22.3	-----			
Clinical laboratory personnel	48	15	56.6	TOTAL	1150	333	1320.3

Luther Hospital
Eau Claire

Income Statement

Gross patient revenue	\$202,407,189
Less deductions	76,613,198
Net patient revenue	125,793,990
Plus other revenue	4,593,871
Total revenue	130,387,861
Less expenses	110,811,098
Nonoperating gains/losses	1,146,628
Net Income	\$20,723,391

Assets

Cash and cash equivalents	\$4,628
Net Patient receivables	18,561,114
Other receivables	491,664
Land, bldgs and equip: Net	82,273,992
Other assets	50,461,616
Total Assets	\$151,793,014

Liabilities and Fund Balances

Current liabilities	\$11,629,840
Long-term debt	12,720,000
Other liabilities	9,266,105
Subtotal	33,615,945
Unrestricted fund balance	118,177,069
Total liabilities & fund balance	\$151,793,014
Restricted fund balances	\$4,959,129

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$104,497,237]	51.6%	41.7%	1.24	43.8%	1.18	38.9%	1.33	51.7%	1.00
Medical Assistance [\$9,386,050]	4.6%	9.0%	0.51	7.8%	0.59	9.9%	0.47	3.9%	1.20
Commercial [\$82,291,302]	40.7%	43.2%	0.94	42.3%	0.96	46.4%	0.88	41.5%	0.98
All other [\$6,232,601]	3.1%	6.1%	0.51	6.1%	0.50	4.7%	0.65	2.9%	1.05
Deductions as % of Total Gross Patient Revenue									
Medicare [\$61,139,643]	30.2%	23.7%	1.27	23.2%	1.30	23.7%	1.28	28.0%	1.08
Medical Assistance [\$6,140,313]	3.0%	6.0%	0.51	4.9%	0.62	6.5%	0.47	3.0%	1.00
Commercial [\$4,265,306]	2.1%	9.4%	0.22	6.5%	0.33	11.7%	0.18	2.2%	0.96
Charity care [\$1,471,294]	0.7%	1.2%	0.60	0.8%	0.90	0.9%	0.78	0.6%	1.19
All other [\$3,596,642]	1.8%	1.4%	1.25	1.0%	1.72	1.4%	1.27	1.6%	1.09
Total deductions [\$76,613,198]	37.9%	41.7%	0.91	36.4%	1.04	44.2%	0.86	35.4%	1.07
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.5%	5.1%	0.69	3.2%	1.09	8.1%	0.44	3.9%	0.91
Net gains/losses as % of net income	5.5%	5.3%	1.04	5.8%	0.96	7.0%	0.79	5.8%	0.96
Expenses as % of Total Expenses									
Salary/fringe benefit[\$59,817,701]	54.0%	47.8%	1.13	52.1%	1.04	46.6%	1.16	53.0%	1.02
Supplies and services[\$37,278,104]	33.6%	40.5%	0.83	36.4%	0.92	41.6%	0.81	35.1%	0.96
Capital component [\$9,686,812]	8.7%	8.7%	1.00	8.1%	1.08	8.7%	1.00	9.4%	0.93
Bad debt [\$4,028,481]	3.6%	3.0%	1.22	3.4%	1.06	3.1%	1.16	2.4%	1.50
Fiscal Statistics									
Operating margin	15.0%	6.1%	2.48	9.2%	1.63	7.1%	2.13	16.4%	0.91
Total hospital profit margin	15.8%	6.4%	2.47	9.7%	1.62	7.6%	2.09	17.3%	0.91
Return on equity	17.5%	10.0%	1.75	12.2%	1.43	11.1%	1.58	19.4%	0.90
Current ratio	2.0	2.5	0.80	3.0	0.68	2.3	0.88	2.0	1.02
Days in net patient accounts receivable	53.9	57.8	0.93	61.1	0.88	66.1	0.81	.	.
Average payment period	41.2	52.6	0.78	48.8	0.84	53.9	0.76	45.8	0.90
Equity financing	77.9%	56.2%	1.38	65.6%	1.19	60.2%	1.29	76.5%	1.02
Long-term debt to equity ratio	0.1	0.5	0.23	0.3	0.33	0.4	0.28	0.1	0.80
Times interest earned	22.7	5.0	4.53	9.2	2.47	5.8	3.95	21.5	1.06
Total asset turnover	0.9	0.9	0.98	0.8	1.05	0.9	0.98	0.9	1.01
Average age of plant: years	9.4	9.5	0.99	9.3	1.01	9.8	0.96	9.0	1.05
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	11.5%	.
Output gross rev (% of total gross pt. rev)	43.3%	44.1%	0.98	53.4%	0.81	46.2%	0.94	42.3%	1.02
Net Revenue Statistics									
Inpatient net revenue per discharge	\$8,052	\$7,870	1.02	\$5,095	1.58	\$7,095	1.13	\$7,502	1.07
Inpatient net revenue per day	\$2,086	\$1,834	1.14	\$1,516	1.38	\$1,690	1.23	\$1,908	1.09
Outpatient net rev per visit	\$383	\$343	1.12	\$342	1.12	\$316	1.21	\$323	1.19